



# NAWLA Webinar Registration Form

## ***Selling in a Down Market***

***Presenter: James Olsen, President, Reality Sales Training, Inc.  
March 5, 2009***

*Are you frustrated by current market conditions? Are sales down? If you are looking for techniques and attitudes that will help you and your team get orders in this market tomorrow as well as grow your sales over the long term, then "Selling in a Down Market" is the NAWLA Webinar for you! James Olsen of Reality Sales Training spent twenty years selling in the volatile lumber industry and currently works with companies in our industry to increase their sales - even in this market! He works nationwide with all types of sellers in the lumber industry: industrial suppliers, wholesale distributors, office wholesalers and multi-family specialist. He understands the buyers and sellers within our industry and brings high energy value to his presentation. You will learn something, and you won't fall asleep at your computer!*

***Starting Time for the Webinar is 11:00 a.m. CT / Noon ET***

*(Please print or type all information)*

NAME \_\_\_\_\_ E-MAIL \_\_\_\_\_

COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY, STATE/PROVINCE, ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ FAX \_\_\_\_\_

***PLEASE COPY AND USE SEPARATE SHEET FOR EACH REGISTRANT - Remember to make a copy of this form for your files.***

***REGISTRATION FEE: \$89.00 (U.S. FUNDS) - per logged on computer. You may have as many people at your computer as you would like. NO LIMIT! Equipment needed - standard computer and standard phone.***

*Cancellations, less a \$25 processing fee, will receive a full refund up to (21) days prior to the posted time and date. Cancellations less than (21) days prior will not receive a refund. There are no refunds for companies or individuals who do not join the Live Webinars at the posted time and date.*

*For complete registration and cancellation policies and for further general information, please visit NAWLA's Website at [www.nawla.org](http://www.nawla.org)*

***Please fax your completed form with payment to NAWLA prior to the Webinar.***

### **PAYMENT INFORMATION**

Enclosed is a check for \$ \_\_\_\_\_ payable to NAWLA in U.S. Funds.

Charge my  Master Card  Visa  Amer. Express

Card # \_\_\_\_\_ Expiration Date \_\_\_\_/\_\_\_\_/\_\_\_\_

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Signature \_\_\_\_\_

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